

2020 ANNUAL REPORT



2020 IN OUR REARVIEW MIRROR

I hope you enjoy reading our KCGA Annual Report, reviewing our efforts in 2020. I think the small group of corn farmers who created KCGA 45 years ago, would be pleasantly surprised to see KCGA today—a growing, vibrant association that is fed by the talents of growers across the state.

2020 presented some challenges with the pandemic, low prices for corn and the bottom dropping out of the ethanol market when our economy shut down. In the spring, Kansas Corn office had to close briefly, but our staff continued to work from home, helping our members navigate the pandemic with information online and through webinars. We were among the first to offer a webinar on the Paycheck Protection Program (PPP), partnering with K-Coe Isom, reaching hundreds of growers with vital information.

Close to home, Kansas Corn was a key player in the Rattlesnake Creek agreement over Quivira water rights, and led efforts resulting in a state regulatory change to lift the outdated ban of E15 fuel sales in Kansas City. In Washington, we continue to lead an effort to maintain access to key crop protection tools like atrazine, and we work with NCGA to protect ethanol in the Renewable Fuel Standard, trade issues and other issues that have a direct impact on your bottom line.

A rough 2020 ended with the second largest Kansas Corn harvest in history and higher corn prices. We kicked off the new year with optimism for 2021. We look forward to the time soon when we can see all of you face-to-face to discuss opportunities and celebrate our successes!



BY GREG KRISSEK,
 CEO

WE ARE KANSAS CORN

Last year, we had a social media effort titled “I Am Kansas Corn” It was a successful effort to highlight individuals involved with Kansas Corn. This year, we shifted the message to “We Are Kansas Corn”, a small but significant shift because truly: Together, We Are Kansas Corn. This KCGA Annual Report is



BY BRENT ROGERS,
 PRESIDENT

being mailed along with the Kansas Corn Commission Annual report. Our two organizations are housed in the same building and share staff. We work together toward a common goal to build a strong future for Kansas Corn farmers.

In this KCGA Annual Report, you’ll find information on our leadership on Page 2. And leadership goes beyond our board. Through our programs like the Kansas

Corn Corps young farmer program, Collegiate programs and education programs, we are building a diverse network of Kansas Corn supporters and advocates.

On Page 3, you’ll find information about policy efforts through the Kansas and National Corn Growers Associations. These are areas in which checkoff funds cannot be used—that’s why KCGA membership is so important. We advocate on the state and national levels on many issues that impact exports, ethanol, farm programs, crop inputs, water use, land use, livestock, conservation, sustainability and more.

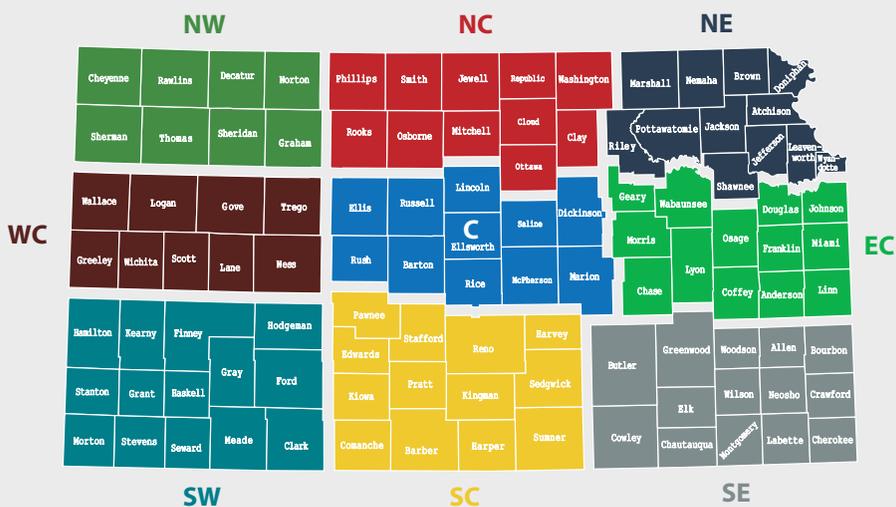
You’ll find information on KCGA membership on Page 4. If you’re a member, encourage a friend or neighbor to join and consider attending some of our meetings and getting more involved. If you are not yet a member, consider joining us to support our efforts. We are working tirelessly for Kansas Corn, and we hope you’ll join our cause!



2021 KCGA BOARD OF DIRECTORS

At its annual meeting on Jan. 28, 2021, KCGA members elected board members for the West Central, Central and East Central districts. Dennis McNinch, Utica was elected to the West Central District seat vacated by retiring board member Harvey Heier, Grainfield. Matt Splitter was reelected to represent the Central District and J.D. Hanna was reelected to represent the East Central District.

Kansas Corn Growers Association District Map



Northwest

Brent Rogers, Hoxie (President)

West Central

Dennis McNinch, Utica

Southwest

Steve Rome, Hugoton

North Central

Tom Tibbits, Minneapolis

Central

Matt Splitter, Lyons

South Central

Kent Moore, Iuka (Treasurer)

Northeast

Ken McCauley, White Cloud

East Central

J.D. Hanna, Silver Lake (Vice President)

Southeast

Chad Epler, Columbus (Secretary)

ABOUT THE KANSAS CORN GROWERS ASSOCIATION

The Kansas Corn Growers Association was created in 1975 and is an affiliate of the National Corn Growers Association. KCGA represents over 1,200 members in legislative and regulatory issues. KCGA also contracts with the Kansas Corn Commission to provide staff support to implement the Commission's funded projects, and to provide administrative services. KCGA staff is led by Greg Krissek, CEO.

The KCGA board is elected at the KCGA annual meeting by members. A board member represents each of the state's nine crop reporting districts.

The office of the Kansas Corn Growers Association and the Kansas Corn Commission is located at 1680 Charles Place, Suite 200, Manhattan KS 66502. Visitors are welcome! The office phone number is 785-410-5009.

KANSAS CORN GROWERS ASSOCIATION VS. KANSAS CORN COMMISSION

WHAT'S THE DIFFERENCE?

The Kansas Corn Growers Association uses its membership dues to represent corn growers in legislative and regulatory issues to ensure access to markets and tools that farmers need to succeed. The Kansas Corn Commission invests state corn checkoff funds in the areas of market development, education, research and promotion.

| Kansas Corn Efforts | Funded by KCGA | Funded by KCC |
|------------------------------------|----------------|---------------|
| Market Development | | \$ |
| Trade Policy | \$ | |
| State and Federal Policy | \$ | |
| K-12 Education | | \$ |
| Research | | \$ |
| State/Federal Regulatory | \$ | |
| Ethanol Infrastructure Development | | \$ |
| Ethanol Policy/Regulatory Efforts | \$ | |
| Farmer and Industry Outreach | \$ | \$ |
| Consumer Advocacy | | \$ |
| Kansas Corn Yield Contest | \$ | \$ |
| Corn Corps Young Farmer Program | \$ | \$ |
| Collegiate Programs | \$ | \$ |



Kansas Corn Annual Reports
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VIEW FROM THE NCGA CORN BOARD

BY DENNIS MCNINCH, NCGA CORN BOARD MEMBER
WEST CENTRAL KCGA BOARD MEMBER,
KANSAS CORN COMMISSIONER



Since I joined the NCGA Corn Board in 2019, we've experienced trade disputes, repeated attacks on ethanol demand, and everything that came with the global pandemic. But we've also experienced expansion of E15 fuel with year-round sales, and in the later part of 2020 into 2021, barnstormer record exports to China and stronger prices for the corn we grow.

One common thread that runs through our state and national organizations is our drive to grind more corn — whether it is for livestock feed, ethanol, shipped overseas or other uses. NCGA President John Linder's presidency is defined by his mantra: *No Stone Unturned*, and he advocates for creative approaches to look everywhere to increase corn demand.

We need access to markets for corn and corn products like meat, ethanol and DDGS. We need to find new markets. What is the "next ethanol" for corn farmers? How can we add value to our product and add value to our farms? I don't have all the answers but there is great value in NCGA and KCGA working for you on the policy and regulatory levels. At the same time, the Kansas Corn Commission is investing your checkoff on aggressive state, national and international efforts to build demand for corn, and research to find new uses for corn.

As we move through 2021, I hope you'll follow the work we are doing at Kansas Corn and at NCGA. On the state and national levels, you'll find corn farmers who are working to build a stronger future for corn and corn products. If you are interested in getting more involved with Kansas Corn or NCGA, let us know--there are opportunities for you.

LEGISLATIVE AND REGULATORY HIGHLIGHTS FOR 2020

- KCGA led an effort with Kansas Department of Health and Environment to lift the ban on **E15 SALES IN KANSAS CITY**. We are now working with EPA to receive final approval and believe E15 can be available in KC for the summer driving season.
- We continue our work with NCGA to fight EPA's unlawful **WAIVERS** to oil refiners that have destroyed demand for billions of gallons of **ETHANOL**.
- KCGA and NCGA advocate for efforts to create a **HIGH OCTANE LOW CARBON (HOLC)** standard that solidifies ethanol's role to meet the needs of innovative new engine designs that require higher octane fuels with a lower carbon footprint.
- As a leader in the nationwide Triazine Network, we were successful in getting **ATRAZINE RE-REGISTERED** by EPA; comments submitted by you, our growers were key. Throughout the process we urged EPA to get the science right, to remove low quality, discredited studies and add more credible research.
- KCGA is currently fighting against EPA's **UNFAVORABLE BIOLOGICAL EVALUATION FOR ATRAZINE** for the upcoming Endangered Species Act review. EPA ignored the science on its evaluations for both atrazine and glyphosate as both herbicides enter ESA review.
- KCGA with NCGA and the U.S. Grains Council, successfully worked for the signing and implementation of the U.S.-Mexico-Canada Trade Agreement (**USMCA**) and other trade packages like the **U.S.-JAPAN** trade agreement.
- KCGA played a key role in getting a federal grant for the **RATTLESNAKE CREEK** Watershed to help implement an agreement in the long-standing water rights issue with the Quivira National Wildlife Refuge.
- Our KCGA team helped **FUEL RETAILERS** write grant applications to successfully apply for Federal funding to add higher ethanol blends through USDA's Higher Blends Infrastructure Initiative Program (**HBIIP**)
- KCGA provided webinars and information to help corn growers understand and apply for **COVID RELIEF** programs: CFAP, CFAP2, EIDL, PPP and more.
- KCGA continues to be proactive working with elected officials in Topeka and in Washington, DC to promote policies that protect and promote corn and corn products.

WE ARE KANSAS CORN



Ken McCauley,
White Cloud
Farmer, Kansas
Corn Leader,
NCGA Past
President

BE BOLD.

"KCGA and NCGA

have a very good reputation for being bold. I'm very proud of the fact that we can do this and that we continue to make our mark as an aggressive organization."



Jessie Wyrill,
Kirwin Farmer

IT FITS .

"As a mom of two, I have a lot of other responsibilities off the farm. KCGA really fits into my life. I've

enjoyed being involved when I've been asked and I'm learning more as we go."



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WE ARE KANSAS CORN! JOIN US!



If you're a KCGA member, thank you!
 If you're not a member and want to help build the future of Kansas corn, it's time to join us on the front line. Joining KCGA gives you a seat at the table on issues that impact your farming operation. One person can't do it alone. But together we can shape policy at the state and federal levels on key issues. KCGA works for Kansas corn growers, and all starts with you. Join the over 1,200 members who are building KCGA! Join us today. Together, We Are Kansas Corn!

It's easy to learn more and sign up for a KCGA membership online at kscorn.com. A three-year membership is just \$110 and comes with a free bag of corn seed! Your KCGA membership includes a membership to NCGA. We have membership options for individuals, farms, couples, industry partners and students, as well as lifetime memberships. Members also get perks and discounts from KCGA and NCGA. Just visit kscorn.com/join, or use simply use the QR code on this page.



SCAN THIS QR CODE TO JOIN



WE ARE KANSAS CORN



**Brent Rogers,
 Hoxie Farmer,
 KCGA President**

STOMP.

"It seems like the louder you stomp, the better off you are. We need to do

all we can to make our voices heard. We're doing a better job of that, thanks to our members."



**Dennis McNinch,
 Utica Farmer,
 Kansas Corn leader,
 NCGA board member**

STAND UP.

"If we don't stand up and tell our story,

somebody else will, and that would have severe consequences for Kansas farmers. That's why we need to be involved in KCGA and NCGA."



**Hayden Guetterman,
 Bucyrus Farmer,
 Kansas Corn Corps alum**

STRONG VOICE.

"Ever since I've joined Kansas Corn,

they've amped up their information sharing. KCGA echoes the farmer's voice to the policymakers to help them understand our issues."



**Stephanie Symns,
 Atchison Farmer,
 Crop Insurance Adjuster—Kansas Corn Corps Alum**

NEED TO KNOW.

"I can't keep up with everything on a daily

basis. Kansas Corn compiles all of that and gives us the need-to-know facts that I can read quickly and go on."